



Yekaterinburg city at the photo

FAS Finanz Analytische Solutions GmbH

Founded in 2001 FAS Company specializes in development, distribution, publishing and support of mass-market software. Our company is glad to provide services for any foreign companies in the European Union and Worldwide. We can offer you the following services:

- Business processes developing
- ERP Software solutions
- Software testing, technical translation, preparation of promotional material and reference source, as well as user manual

The company offers a full range of software outsourcing services: from development of new software and web solutions to re-engineering and enhancement of legacy applications, application integration and on-going maintenance and support. Finanz Analytische Solutions GmbH is an official partner of 1C Company. We also specialize in localization of different software products on the 1C:Enterprise 8 platform for Europe and Worldwide.

We work with France, Germany, Canada, USA, Czech Republic, Latvia, Poland, Romania, Bulgaria, Ukraine, Turkey and other countries.

Our company is always ready to take part in different PR-events all over the world. Among them are exhibitions, roundtable discussions, workshops and meetings with the government. During the last years we participated in such events as:

- Visit of delegation under the direction of Bavarian State Minister for the Economy, Infrastructure, Transport and Technology Martin Zeil in St.-Petersburg (February 10-12, 2010)
- CeBIT Global Conferences 2010 in Hannover
- Euro-Asian machine-building forum (March 23-25, 2010)
- AFA 2010 in Augsburg Germany (April 10-18, 2010)
- Welcome to our presentation at the Cebit 2011 in Hannover (www.cebit.de)

Our last projects:



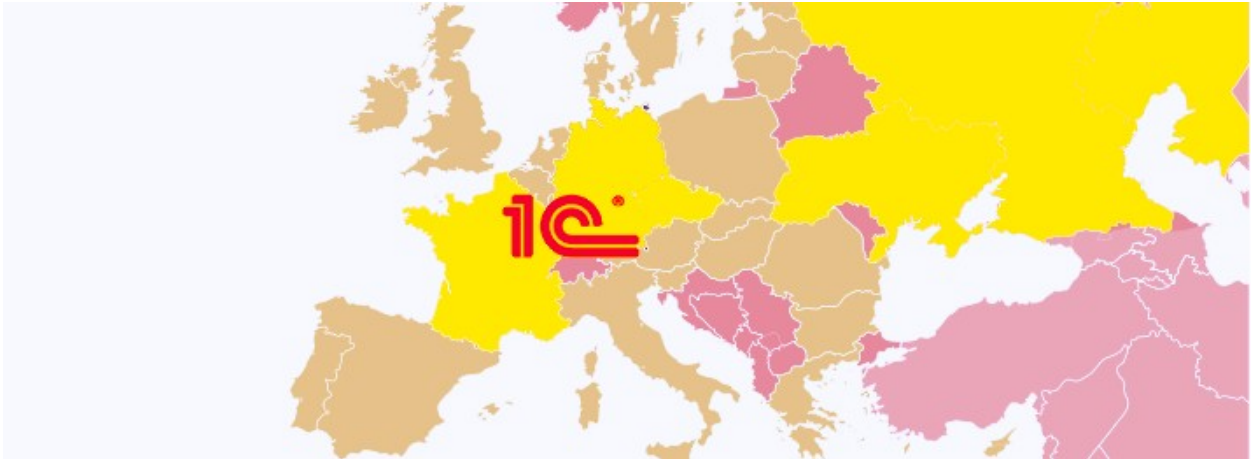
www.lukoil.com



www.lorry-ural.ru/en/



www.hebo.ru



1C Solutions in Europe www.fascn.eu

We are partner of the 1C Company

Founded in 1991 1C Company specializes in development, distribution, publishing and support of mass-market software.

At present 8000 dealers from 600 cities cooperate with 1C. About 3200 teams constitute the 1C:Franchising partner network, which is a main channel of value-adding for 1C products. Service-partners provide regular information and technological support for 1C software customers. The network of authorized training centers is also operating. There are 280 1C:Multimedia software retail shops of the franchising chain, specialized in sales of home products.

1C is the official distributor of such world-famous vendors as Microsoft, Novell, Borland, Symantec, ABBYY, Kaspersky Lab, ProMT, Eset Software and over 100 other software vendors. 1C offers more than 10 000 titles of software for office and home use.

1C:Enterprise 8

1C:Enterprise 8 system of programs is intended for automation of everyday enterprise activities: various business tasks of economic and management activity, such as management accounting, business accounting, HR management, CRM, SRM, MRP, MRP, etc.

1C:Enterprise – the system of programs

1C:Enterprise 8 system of programs is intended for automation of everyday enterprise activities: various business tasks of economic and management activity, such as management accounting, business accounting, HR management, CRM, SRM, MRP, MRP, etc.

1C: Enterprise 8 system consists of two parts: an integrated framework (aka '1C: Enterprise 8 platform') and a set of applied solutions created and executed in the framework.



The framework and an applied solution together constitute a business application that end-users usually interact with while performing their everyday routines. The framework itself is not software for end-users, though it's always supplied as part of any business application.

Hereafter in this section you may see 'platform' term which here means the same as '1C:Enterprise 8 integrated framework', both are used equally.

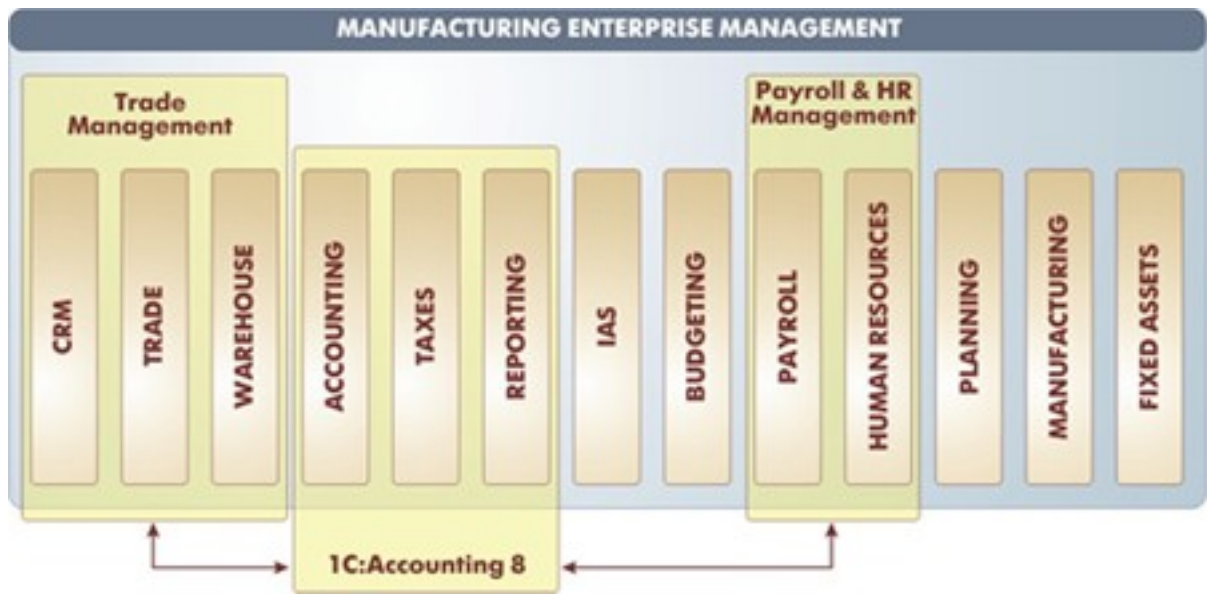
There is a great number of business applications developed on 1C:Enterprise platform. There are 30+ of boxed (off-the-shelf) business applications supplied for a wide range of tasks: accounting, sales and warehouse, payroll calculation and HR management, manufacturing and financial planning, accounting and reporting for private entrepreneurs, public sector accounting, report consolidation, accounting in non-profit organizations and others.

More than 400 solutions for vertical markets have been developed by 1C Company's partners throughout CIS and East Europe territory: for armed forces, transportation, public health, educational institutions, agriculture, public catering, insurance, non-profit organizations, manufacturing, tourism, service industry and many others.

Total number of companies by present time using 1C: Enterprise platform-based solutions comes to one million.

Having our software separated into applied solutions and a platform allowed us to establish a whole industry for development of 1C: Enterprise business applications, automating various types of business activities using the single technologic platform.

1C:Enterprise 8 Functionality of the business applications

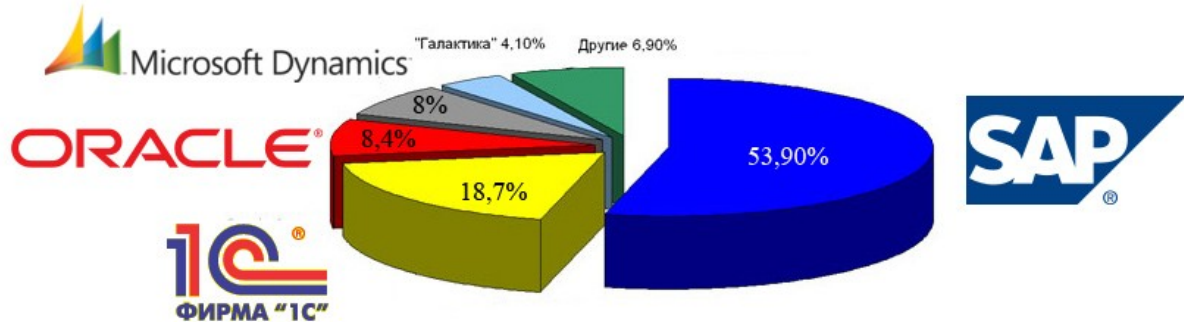


Vertical applied solutions are created by 1C Company's partners for automation of some branches or fields of activities of various enterprises. Presence of the single unified platform and common development methodology allows developing such solutions using boxed solutions from 1C as a basis, adding only required components aimed to a particular branch or an enterprise specificity. This provides quick development and introduction of business applications due to using proven functionality implemented in the boxed applied solutions; this also reduces costs of vertical solutions – the costs are significantly lower in comparison to development of a business application from scratch.

Armed Forces - Accounting - Uniform inventory - Cash allowance	Transportation - Transportation companies - Auto dealers - Service and repairs, parts	Health Care - Medical statistics - Clinic, hospital - Diet food catering	Educational Institutions - Calculation of scholarships and stipends - Library system automation
Agriculture - Accounting - Wage calculation	Public Catering Automation of public catering businesses	Insurance - Ins. contracts bookkeeping - Calculating insurance reserves - Accounting	Non-Profit Organizations - Accounting - Monitoring of the use of allocated funds
Manufacturing - Manufacturing planning, scheduling and control - Accounting	Tourism - Airline ticket sales - Travel agencies - Hotels	Service Industry - Video rental - Organizations operating on commission - Pawn shops, beauty salons etc..	General Solutions - International accounting standards, planning, management, interaction with clients, etc.
Construction - Accounting - Calculation of estimates - Construction-site management	Housing - Rent calculation	Real Estate - Calculation of rental agreements - Netting of mutual obligations - Accounting, legal and administrative records	... and much more... - Investment companies - Franchises - Lumber and other businesses ...

ERP Market 1C Enterprise 8

Russische Marktüberblick von ERP-Systemen



Quelle: IDC, 2009

1C ERP Solutions is 18.7 % ERP Market of the East Europe and Russia.

Companies who use 1C ERP



Uralalmaz www.diamonds.ru



Gazprom Neft www.gazprom-neft.com



KAMAZ www.kamaz.ru/en/



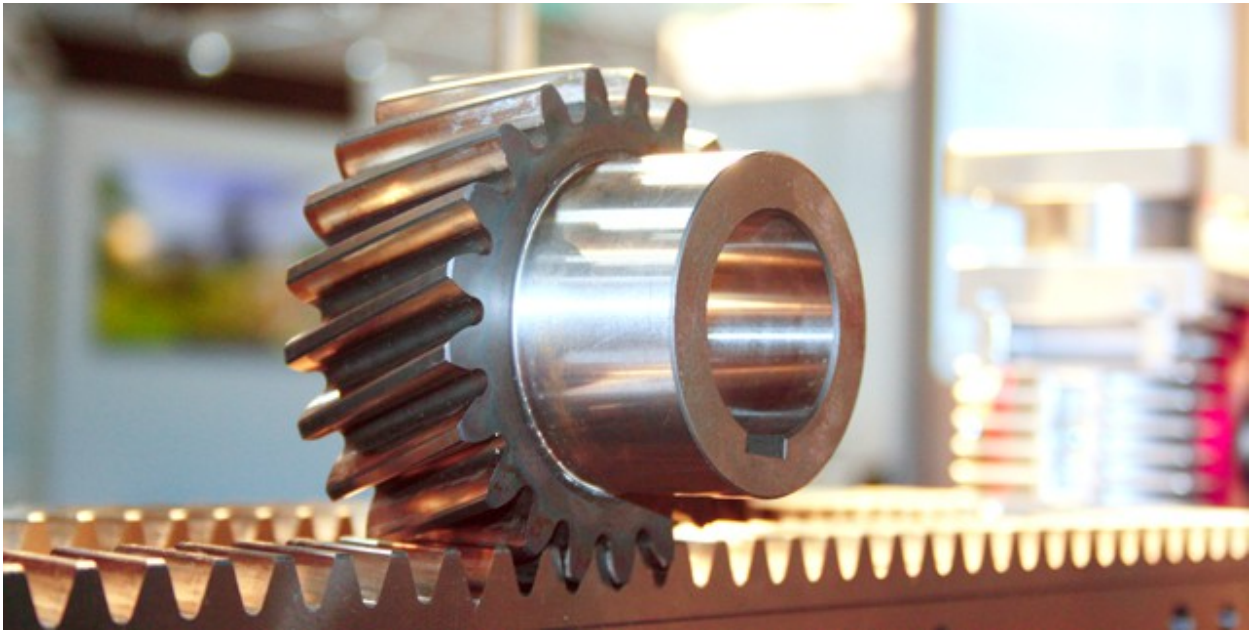
SCANIA

Scania russian www.scania.ru



Urals jewellers www.ju-ur.ru

and more then 1000 companies around the world.



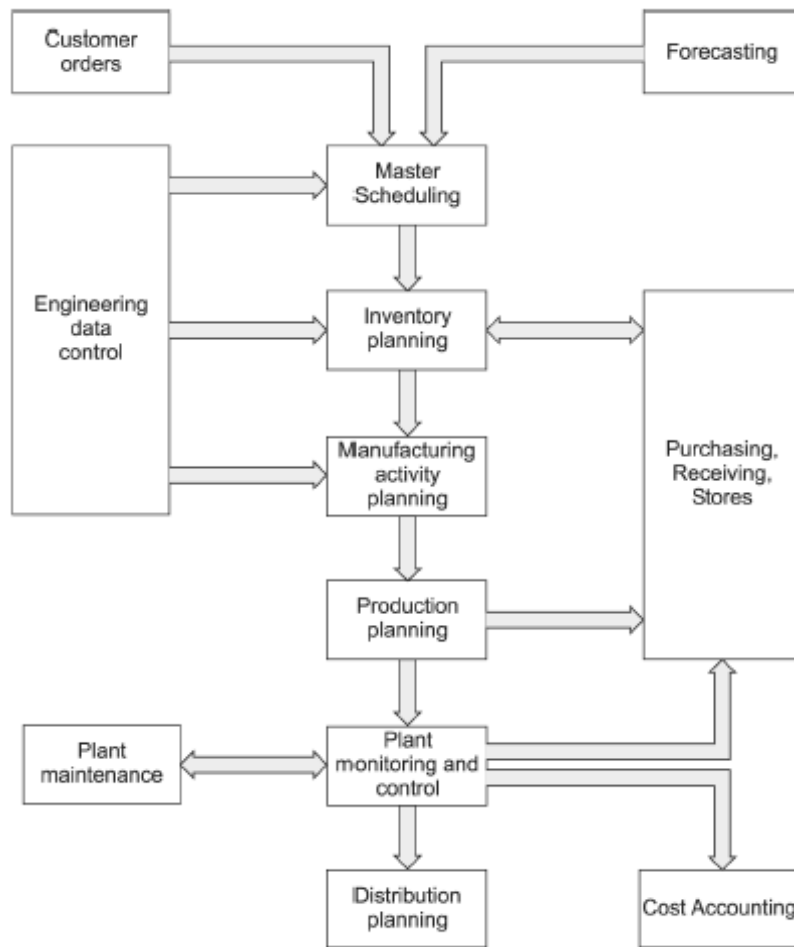
1C:Enterprise 8 Functionality of the Manufacturing Enterprise Management

"1C:Enterprise 8. Manufacturing Enterprise Management" business application is a complex solution covering main management and accounting directions. It allows establishing a common information system for management of various aspects of enterprise activities.

Functionality:

1. Production management:
 - Production planning.
 - Expenses management and cost value calculation.
 - Product data management.
2. Fixed assets management and repair planning.
3. Financial management:
 - Enterprise budgeting.
 - Funds management.
 - Mutual settlements management.
 - Enterprise accounting and tax accounting.
 - International Accounting Standards (IAS).
 - Consolidated reports generation.
4. Warehouse management.
5. Sales management
6. Purchases management
7. Customer relations management
8. Personnel monitoring and job rating
9. HR & Payroll calculation
10. Enterprise monitoring and economic activity analysis

Manufacturing Enterprise Management application is targeted to enterprises with the personnel number from tens to several thousands, with tens and hundreds workstations, such as holding companies and multi-level companies.



ERP Framework

The application was produced with close co-operation with PricewaterhouseCoopers and includes modern international enterprise management methods (such as MRP II, CRM, SCM, ERP, others) as well as the experience accumulated by 1C Company itself and its partners in automating manufacturing enterprises.

Price and offer, Licensing

To secure convenient and smooth platform scalability, all products of 1C:Enterprise 8 line are divided into 4 types:

- The basic kits containing the platform, an applied solution (configuration) and a license to use the software in one PC.
- Licenses to use the software in several PCs ('supplemental licenses').
- A license for 1C: Enterprise server (application server).
- Sets (bundles) including several above mentioned products.
- Such set of product groups allows to increase the number of workplaces and to migrate from a standalone PC to file-server based operation mode and on to client-server configuration, without the need to upgrade the basic product.

Licenses for additional workplaces with 1C: Enterprise 8 allow users to work with any number of basic kits. Therefore, in order to use new applied solutions on the same workplaces one has to purchase only a basic kit including the new solution. Thereby, independent scalability is provided for applied solutions' functionality and for workplaces.

Our Prices, 1C:Enterprise 8 licensing

4601546042088	1C: Manufacturing Enterprise Management (ERP)	Euro	4079
4601546042095	1C: Manufacturing Enterprise Management (ERP) + 10 Benutzers + 1C:Client-Server	Euro	5526
4601546038777	1 Benutzer	Euro	137
4601546038807	5 Benutzers	Euro	474
4601546038814	10 Benutzers	Euro	908
4601546038821	20 Benutzers	Euro	1711
4601546038838	50 Benutzers	Euro	4105
4601546038845	100 Benutzers	Euro	7895
4601546049940	300 Benutzers	Euro	23421
4601546049957	500 Benutzers	Euro	38947

Table 1, Software

Our services

Benutzers (nach unten)/ BusinessProcesses (nach rechts)	Bis 10	Bis 15	Bis 25	Bis 50	Ab 50
Bis 10	4890	5780	31200	38900	45600
Bis 15	5135	6069	32760	40845	47880
Bis 20	5391	6372	34398	42887	50274
Bis 50	8087	9559	51597	64331	75411
Bis 100	8491	10037	54177	67547	79182
Bis 150	8916	10538	56886	70925	83141
Ab 150	9362	11065	59730	74471	87298

Table 2, implantation services, euro

The Cost of ERP Functionality

Functionality and Total Cost of Ownership (TCO) remain significant factors in Enterprise Resource Planning (ERP) strategies and decisions. The depth and breadth of functionality deployed, along with the cost of software, services, and on-going maintenance combine to provide a price performance index of ERP.

The Total Cost of ERP Functionality is influenced by a variety of factors, including:

- company size
- number of ERP users
- depth and breadth of functionality deployed
- business benefits gained from ERP deployment
- other factors

Average projects cost is 160 – 250 thousand euro. Average Lead time is 6-13 month.

TCO = 487 Euro

Welcome to our offices

FAS Finanz Analytische Solutions GmbH
 80807 Leopoldstrasse 244, München, Deutschland
 Россия, Екатеринбург, ул. Мамина-Сибиряка 85, оф 419
 Почтовый адрес 620137, Екатеринбург, ул. Блюхера 55А-333

www.fascn.eu

mail@fascn.eu

Tel: +49 89-20 80 39 - 178